

Swan Creek Candle Co.™



Soybean Sugar Shakers™

American Soybean Wax

Fall Collection 2004

Atlanta Gift Mart #616B Chicago Merch Mart #12-436 Columbus Gift Mart #140

800-626-4590 • info@swancreekcandle.com • www.swancreekwholesale.com

Terra Vasa Collection

These handcrafted jagged edge pots are made of terra cotta, and will show some imperfections. Terra Vasa is filled with American Soybean Wax in our best selling fragrances.

Small square pot is 2½" x 3" with a 25 hour burn time.

Small round pot is 3¼" x 5" with a 25 hour burn time.

Medium square pot is 3½" x 3½" with a 35 hour burn time.

Medium round pot is 3¾" x 6" with a 35 hour burn time.



Item	Description/Fragrance	Each/Case	Unit Price
14000	Small Square Pot (Caramel Pecan Pie)	\$4.00 ea./Case of 12	\$48.00
14021	Small Square Pot (Lilac Mist)	\$4.00 ea./Case of 12	\$48.00
14046	Small Square Pot (Gingerbread)	\$4.00 ea./Case of 12	\$48.00
14001	Small Round Pot (Baked Apple Pie)	\$4.00 ea./Case of 12	\$48.00
14007	Small Round Pot (Hazelnut)	\$4.00 ea./Case of 12	\$48.00
14002	Medium Square Pot (Hazelnut)	\$6.00 ea./Case of 6	\$36.00
New! 14011	Medium Square Pot (Toasted Coconut)	\$6.00 ea./Case of 6	\$36.00
14146	Medium Square Pot (Gingerbread)	\$6.00 ea./Case of 6	\$36.00
14009	Medium Round Pot (Cinnamon Spice)	\$6.00 ea./Case of 6	\$36.00
14092	Medium Round Pot (Lemon Grass)	\$6.00 ea./Case of 6	\$36.00
14024	Medium Round Pot (Pumpkin Spice)	\$6.00 ea./Case of 6	\$36.00

New! Skillet & Terra Vasa Refills

Our 24 oz. Skillet and Terra Vasa refills include wicks, glue tabs and American Soybean Wax, along with easy to follow instructions.

Fragrance	Skillet Round & Square Refill \$45.00/Case of 6 \$7.50 ea.	Terra Vasa Small Round & Square Refill \$45.00/Case of 6 \$7.50 ea.	Terra Vasa Medium Round & Square Refill \$45.00/Case of 6 \$7.50 ea.
Baked Apple Pie	90166	90266	90366
Caramel Pecan Pie	90170	90270	90370
Cinnamon Spice	90109	90209	90309
Gingerbread	90146	90246	90346
Hazelnut	90107	90207	90307
Lemon Grass	N/A	90292	90392
Lilac Mist	N/A	90221	90321
Pumpkin Spice	90124	90224	90324
New! Toasted Coconut	90111	90211	90311

Cast Iron



Our new Heavy Cast Iron Selections are available in various unique designs and filled with American Soybean Wax.

Sizes/Burn Times:

Iron Kettle : 3" x 5". 40 hour burn time.

Votive Skillet : 2½" x 1½".

Four Votive Muffin Pan : 5½" x 5½".

Six Votive Muffin Pan : 5½" x 8".

Iron Candle Snuffer : 9".

Loaf Pan : 6" x 3" x 1.75". 30 hour burn time.

Item	Description/Fragrance	Each/Case	Unit Price
59300	Votive (Empty)	\$2.00 ea./Case of 24	\$48.00
59400	Iron Kettle (Empty)	\$4.00 ea./Case of 12	\$48.00
59407	Iron Kettle (Hazelnut)	\$7.50 ea./Case of 6	\$45.00
59424	Iron Kettle (Pumpkin Spice)	\$7.50 ea./Case of 6	\$45.00
59500	Four Votive Muffin Pan (Empty)	\$4.00 ea./Case of 12	\$48.00
59700	Skillet Wax Melter Set	\$4.00 ea./Case of 12	\$48.00
20871	Wax Melter Base	\$1.75 ea./Case of 24	\$42.00
59900	Iron Candle Snuffer	\$1.25 ea./ Case of 48	\$60.00
New! 59575	Loaf Pan (Fresh Pound Cake)	\$4.50 ea./ Case of 6	\$27.00





New! Partnership Programs



Soybean Sugar Shakers™

This Program is Offered First to Kitchen Pantry Partners (See Page 1)

Initial order for Soybean Sugar Shakers must be for the program.

Choose eight fragrances to fill your Sugar Shaker display.

~ Available September 2004 ~

Fragrance	2 oz. Jar 1.75" X 3.5" 15+ Burn Time \$2.25/Case of 12 \$27.00 ea.	4.5 oz. Jar 2.5" X 3.5" 22+ Burn Time \$3.50/Case of 12 \$42.00 ea.	5.5 oz. Jar 3" X 4" 30+ Burn Time \$4.00/Case of 12 \$48.00 ea.	7.5 oz. Jar 3.15" X 4.5" 40+ Burn Time \$4.75/Case of 6 \$28.50 ea.	9.5 oz. Jar 3.5" X 7.5" 50+ Burn Time \$6.00/Case of 6 \$36.00 ea.
New! Almond Biscotti	18783	18483	18583	18883	18683
Amaretto Caramel	18730	18430	18530	18830	18630
Baked Apple Pie	18766	18466	18566	18866	18666
Blueberry Cheesecake	18712	18412	18512	18812	18612
Buttercream Vanilla	18788	18488	18588	18888	18688
Caramel Pecan Pie	18770	18470	18570	18870	18670
New! Chocolate Orange Fondue	18787	18487	18587	18887	18687
Cinnamon Spice	18709	18409	18509	18809	18609
Coffee Cake	18716	18416	18516	18816	18616
New! Fresh Pound Cake	18775	18475	18575	18875	18675
Gingerbread	18746	18446	18546	18846	18646
Hazelnut	18707	18407	18507	18807	18607
Snickerdoodle	18772	18472	18572	18872	18672
Spiced Apple Cider	18743	18443	18543	18843	18643
Spiced Oranges	18782	18482	18582	18882	18682
New! Toasted Coconut	18711	18411	18511	18811	18611

(Requires a minimum reorder of \$2400.00 per year within Sugar Shakers Collection to maintain protected territory.)

Soybean Sugar Shaker Program Includes

SSPROG \$1522.00

48 9.5 oz. Shakers	1 Swan Creek Candle Co. Sign
48 7.5 oz. Shakers	1 Easel Display with brochures to educate your customers on choosing clean burning American Soybean Wax over traditional paraffin wax
96 5.5 oz. Shakers	
96 4.5 oz. Shakers	
96 2.0 oz. Shakers	
5 Solid Wood Bin Displays (Buy 1 Receive 4 FREE)	

Program Partners receive: Exclusive Territory, Priority Shipping, Free Displays

Soybean Lantern Lights™

~ NEW! Exclusive Limited Edition Fragrances ~

This Program is Offered First to Soybean Barrel Partners (See Page 3)

Initial order for Soybean Lantern Lights must be for the program.

All 12 limited edition fragrances are included in this program.

~ Available August 2004 ~

Fragrance	4 oz. Jar 2.5" X 3" 20+ Burn Time \$3.25/Case of 12 \$39.00 ea.	10 oz. Jar 3.25" X 4" 35+ Burn Time \$5.50/Case of 6 \$33.00 ea.	19.5 oz. Jar 3.5" X 4.5" 55+ Burn Time \$8.25/Case of 6 \$49.50 ea.	26 oz. Jar 4" X 5.25" 80+ Burn Time \$11.00/Case of 6 \$66.00 ea.
Apples & Gingersnaps	17664	17764	17864	17964
Autumn Leaves	17601	17701	17801	17901
Cinnamon Eggnog	17614	17714	17814	17914
Frosted Spruce	17615	17715	17815	17915
Harvest Spice	17617	17717	17817	17917
Holiday Mulberry	17622	17722	17822	17922
Mistletoe Kiss	17623	17723	17823	17923
Pine Needle Mint	17625	17725	17825	17925
Plums & Pine	17626	17726	17826	17926
Santa's Cookie Salad	17627	17727	17827	17927
Strudel n' Spice	17628	17728	17828	17928
Vanilla Mocha	17629	17729	17829	17929



Soybean Lantern Lights Program Includes

SLLPROG \$1393.00

36 Large Lantern Lights	1 Swan Creek Candle Co. Sign
36 Medium Lantern Lights	1 Easel Display with brochures to educate your customers on choosing clean burning American Soybean Wax over traditional paraffin wax
72 Small Lantern Lights	
72 Mini Lantern Lights	
5 Solid Wood Bin Displays (Buy 1 Receive 4 FREE)	

Program Partners receive: Exclusive Territory, Priority Shipping, Free Displays

- Clean Burning • American Soybean Wax
- Lead Free • Clean Burning • American Soybean Wax



Visit www.swancreekwholesale.com for new product updates and specials.

Clean Burning • American Soybean Wax • Lead Free • Clean Burning • Lead Free • American Soybean Wax • Lead Free • American Soybean Wax

Item	Description/Fragrance	Each/Case	Unit Price
80500	Votive Cup (Empty)	\$1.00 ea./Case of 24	\$24.00
80546	Votive Cup (Gingerbread)	\$1.75 ea./Case of 12	\$21.00
80900	Salt Pot (Empty)	\$1.50 ea./Case of 24	\$36.00
80992	Salt Pot (Lemon Grass)	\$3.50 ea./Case of 12	\$42.00
81300	Bowl (Empty)	\$2.50 ea./Case of 12	\$30.00
81321	Bowl (Lilac Mist)	\$6.00 ea./Case of 6	\$36.00
81700	Crock (Empty)	\$2.75 ea./Case of 12	\$33.00
81707	Crock (Hazelnut)	\$5.25 ea./Case of 6	\$31.50
80700	Pillar Holder	\$2.50 ea./Case of 24	\$60.00
81100	Wax Melter	\$3.00 ea./Case of 12	\$36.00
81500	Electric Wax Melter	\$6.00 ea./Case of 12	\$72.00
81600	Lantern with Tea Light Cup	\$5.00 ea./Case of 4	\$20.00





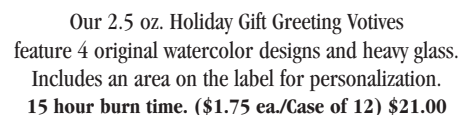
Display Unit Only: Item #14014 \$11.00



NEW! 3" Holiday Glass now with metal lid.

	Item	Description/Fragrance
	40409	Joy (Cinnamon Spice)
New!	40411	Joy (Toasted Coconut)
	40546	Snowman (Gingerbread)
	40566	Snowman (Baked Apple Pie)

Holiday Gift Greeting Votives



	Item	Description/Fragrance
New!	42530	Snowman (Amaretto Caramel)
	42511	Snowman (Toasted Coconut)
	42307	Santa (Hazelnut)
New!	42373	Santa (Snowy Nights)
	42483	Cookie (Almond Biscotti)
	42446	Cookie (Gingerbread)
	42224	Halloween (Pumpkin Spice)



Holiday Vintage Enamelware Collection

All pieces are distressed to simulate antiques and are available in 3 oz. and 6 oz. mugs and 8" plate. Simmering scents are great for dressing up pillars. For decorative use only.

Sizes/Burn times:

Small Vintage Mug: 2 1/2" x 2 1/2" with an 18 hour burn time.

Medium Vintage Mug: 3 1/2" x 3 1/2" with a 35 hour burn time.

Item	Description/Fragrance	Each/Case	Unit Price
30700	Small Assorted Vintage Mug (Empty)	\$1.00 ea./Case of 24	\$24.00
30730	Small Green Vintage Mug (Amaretto Caramel)	\$2.50 ea./Case of 12	\$30.00
30766	Small Red Vintage Mug (Baked Apple Pie)	\$2.50 ea./Case of 12	\$30.00
30800	Medium Assorted Vintage Mug (empty)	\$1.50 ea./Case of 24	\$36.00
30809	Medium Red Vintage Mug (Cinnamon Spice)	\$5.00 ea./Case of 6	\$30.00
30846	Medium Green Vintage Mug (Gingerbread)	\$5.00 ea./Case of 6	\$30.00
31000	Vintage Assorted Plate (Empty)	\$1.50 ea./Case of 24	\$36.00
80005	12 oz. Bag/Simmering Scents	\$3.75 ea./Case of 12	\$45.00



Gold Leaf Votive & 3" Glass

Choose between our Gold Leaf Votive or 3" Glass candle holders. Available in 3 assorted colors of blue, green and violet and filled with an assortment of fragrances: Cinnamon Spice, Holiday Memories and Snowy Nights.



Gold Leaf Glass:

3 1/4" x 2 1/2" with a 20 hour burn time.

Gold Leaf Votive:

2 1/2" x 2" with a 12 hour burn time.



Stoneware Star Candles

Stars: 2" x 5" with a 20 hour burn time.

Item	Description/Fragrance	Each/Case	Unit Price
21909	Red Star (Cinnamon Spice)	\$4.00 ea./Case of 6	\$24.00
21966	Ivory Star (Baked Apple Pie)	\$4.00 ea./Case of 6	\$24.00
21907	Blue Star (Hazelnut)	\$4.00 ea./Case of 6	\$24.00



Holiday 16 oz. Vintage Jar Candles

4 1/2" x 3 1/4" with a 75 hour burn time. (\$6.00 ea./case of 6) \$36.00

Item	Description/Fragrance	Each/Case	Unit Price
58107	Tree (Hazelnut)	\$6.00 ea./Case of 6	\$36.00
58109	Tree (Cinnamon Spice)	\$6.00 ea./Case of 6	\$36.00
58173	Holiday Village (Snowy Nights)	\$6.00 ea./Case of 6	\$36.00
58182	Holiday Village (Spiced Oranges)	\$6.00 ea./Case of 6	\$36.00
58146	Santa (Gingerbread)	\$6.00 ea./Case of 6	\$36.00
58189	Santa (Holiday Memories)	\$6.00 ea./Case of 6	\$36.00
New! 58132	Joy (Sparkling Cranberry)	\$6.00 ea./Case of 6	\$36.00
58170	Joy (Pecan Pie)	\$6.00 ea./Case of 6	\$36.00

Burning Soybean CandleLights™

Soy Wax burns cooler than paraffin wax. We recommend that you burn the soy candle longer to allow a significant wax pool to form. This maximizes the burn time of your candle.

A good rule of thumb is to burn the candle one hour for every inch of the candle's diameter.

Example: A 3 inch candle must burn for no less than three to four hours at a time.

Soy wax will naturally burn with a small blue flame.

For those who wish to enjoy every last drop of fragrance, we offer a full line of electric melters to melt any remaining wax.

VOTIVE & PILLAR FRAGRANCES

Our Botanical Wax is a blend of all Natural Vegetable & Soybean Waxes. Perfect for our Pillar & Votives!



15 Hour
Burn Time.



90 Hour
Burn Time.



50 Hour
Burn Time.

Fragrance/Color		Special Code	Tray of 36/2.5 oz. Votives Botanical Wax \$27.00 (\$0.75 ea./Box of 36)	20 oz. 4" x 4" Pillar Paraffin Wax \$21.00 (\$7.00 ea./Box of 3)	16 oz. 3.5" x 3.5" Pillar Botanical Wax \$33.00 (\$5.50 ea./Box of 6)
New!	Almond Biscotti (Light Gold)		00183	N/A	10083
	Amaretto Caramel (Light Caramel)	*	00130	00030	10030
	Apricot Ginger (Apricot)		00174	N/A	10074
	Baked Apple Pie (Cream)	*	00166	00066	10066
	Bayberry (Hunter)	H	00106	N/A	10006
	Blueberry Cheesecake (Medium Blue)		00112	00012	10012
Improved!	Buttercream Vanilla (Eggshell)		00188	00088	10088
	Caramel Pecan Pie (Caramel)	*	00170	00070	10070
New!	Chocolate Orange Fondue (Chocolate)		00187	N/A	10087
	Cinnamon Spice (Cinnamon)	*	00109	00009	10009
	Coffee Cake (Tan)		00116	N/A	10016
	Earth Echoes (Grass)	S	00159	N/A	10059
	Eucalyptus Tea (Light Blue)	A	00198	N/A	10098
New!	Fresh Pound Cake (Golden Yellow)		00175	N/A	10075
	Gingerbread (Dark Tan)	*	00146	00046	10046
	Hazelnut (Mocha)	*	00107	00007	10007
	Holiday Memories (Ivory)	H	00189	N/A	10089
	Key Lime Pie (Pale Green)	S	00110	N/A	10010
	Kiwi Watermelon (Pink)	S	00118	N/A	10018
	Lavender Apple (Lavender)	A	00179	00079	10079
	Lemon Grass (Lemon)	A*	00192	00092	10092
	Lilac Mist (Lavender)	*	00121	00021	10021
	Lime Basil (Lime)	*	00171	00071	10071
	Mandarin Clove (Tan)	A	00180	00080	10080
	Mountain Laurel (Medium Lavender)	S	00120	N/A	10020
	Mulberry (Wine)		00131	00031	10031
	Patchouli Pear (Pale Yellow)	A	00177	00077	10077
Improved!	Peaches & Crème (Peach)	S	00165	N/A	10065
	Pumpkin Spice (Rust)	H	00124	00024	10024
	Raspberry Crème (Light Raspberry)	S	00113	00013	10013
	Rosemary (Pale Rose)	A	00194	00094	10094
	Snickerdoodle (Dark Crème)		00172	00072	10072
	Snowy Nights (White)	H	00173	N/A	10073
New!	Sparkling Cranberry (Burgundy)		00132	00032	10032
	Spiced Apple Cider (Apple Red)	*	00143	00043	10043
	Spiced Oranges (Medium Orange)		00182	N/A	10082
New!	Toasted Coconut (Cream)		00111	N/A	10011
	Walk In The Woods (Grass)	H	00103	N/A	10003
	White Doves (Ivory)	*	00105	00005	10005
SPECIAL CODES: * = Best Selling Fragrance A = Aromatherapy S = Available Jan. - July H = Available Aug. - Dec.					

Exclusive and protected territory availability is subject to the discretion of Swan Creek Candle Co., its sales representatives and associates.

We reserve the right to limit the number of locations within a particular area.

FALL CATALOG 2004

Swan Creek Candle Co. is located at 395 W. Airport Highway, Swanton, Ohio 43558.

Office hours are Monday–Friday 9:00am to 5:00pm Eastern Time.

PHONE: 800-626-4590 • FAX: 419-825-3895

Check out our web site for up-to-date product availability, specials, and close-outs at www.swancreekwholesale.com

SALES REPRESENTATIVES

John Francis & Co.

800/825-8010

jfrancis@zoominternet.com

Columbus Gift Mart #140

States: OH, MI, PA, WV, IN, KY, NY

Bill Parranto & Associates

800/355-3115

parranto@parrantoassoc.com

UMAGA (Minnesota) Orange 328

States: WI, MN, ND

Michael Pray & Associates

800/593-0001

prayassoc@aol.com

Kansas City Merch. Mart #412

States: MO, IA, NE, KS

Ordering Information

New Account: Minimum opening order is \$300.00.

Reorder: Minimum is \$200.00.

Terms

• Visa, MasterCard, Discover, American Express, Net 30.

• New Account orders are Credit Card.

Note: We do not charge your credit card account until the day we are ready to ship your order.

• Priority shipping is given to Credit Card Accounts.

• Net 30 requires approval. Please provide 5 business credit references.

• Please allow 5-6 weeks for approval.